

Deal Registration

Gold or Platinum Partners Only

RESELLER INFO

Partner
Account Manager
Sales Engineer
Contact Phone
Contact Email
Expected Close Date

OPPORTUNITY / CUSTOMER INFO

Company Name
Contact Name / Role or Title
Address / City / State
DVS Product
Description of Opportunity
Number of Agents

To register a new opportunity, complete the form and send it to DealRegistration@DVSAnalytics.com for approval. Once DVS has approved the registration, the following rules apply:

- The registration is valid for 180 days from the DVS approval date.
- One (1) 180-day extension may be approved by the DVS Sales Team. Any additional extensions must be approved by DVS Sales Management.
- The Partner has 60 days from the DVS approval date to schedule and complete a joint meeting (webinar or in person) with the customer, the Partner and DVS. The meeting must include the customer's decision maker.
- Any registered opportunity for which no meeting is completed within 60 days of DVS approval, or does not close within 180 days of DVS approval (or 180 days plus any approved extension(s)), will expire and must be reregistered at such time that the opportunity becomes qualified again.

Note: DVS reserves the right to revoke deal registration privileges for Partners who abuse the program and/or have a pattern of registering unqualified opportunities.